



# COMPANY BROCHURE

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[www.dd-bsc.com](http://www.dd-bsc.com)

*Dear Partners and Friends,*

*We are pleased to share with you our brochure which reflects the profile of our company and details of services and achievements during the years.*

*We have achieved significant results through provision of employment measures such as employment, self-employment, and entrepreneurship, targeting the most vulnerable groups in particular young people, women, the local population, jobseekers, repatriated persons and existing business. Through these measures, we have significantly impacted the economic and social inclusion of these communities, which remains as our primary goal.*

*On the other hand, we made a significant contribution in the capacities building of the public institutions at national, local and regional level in field of policy-making and decision-making, with a particular emphasis on improving service delivery model, the business environment and economic development in general.*

*These achievements were achieved, thanks to the trust and cooperation of our partners, with whom we share a common vision and goals, and to the dedication of our team.*

*Our permanent commitment will remain to maintain this trust and cooperation with you toward joint results.*

*Thank you for your trust and cooperation!*

*Sincerely yours!*

*Safet Fazliu*

*CEO and Founder  
D&D Business Support Center*



## WHO WE ARE

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Established in 2008, D&D Business Support Center is a value-driven organization with a combined team of experienced professionals working together to provide the highest professional standards to each project by creating impactful solutions tailored to individual unique needs.

Our team comprises talented individuals who are passionate and fully dedicated to achieve measurable results according to the client's requirements while always exceeding their expectations.

We work with clients from across all industries, including the private and public sectors who aim economic growth through improving policies and governance, enhancing entrepreneurship and business growth, and facilitating employability.

## VALUES

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**Integrity** - We do the right thing regardless of the consequences;

**Pursuit of Excellence** - We strive to exceed the client's expectations;

**Accountability** - We take responsibility for individual and collective actions;

**Collaboration** - We work together to achieve collective and individual goals;

**Passion** - Our energy and enthusiasm are contagious.

## VISION

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Providing the highest quality professional services that address our customer's business issues. By attracting, recruiting and retaining the most knowledgeable and passionate professionals, we provide a collaborative culture that enables them to prosper professionally and personally.

## MISSION

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To be the most trusted, respected and credible company for professional services recognized for delivering excellence.

## PURPOSE

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Our purpose is to contribute to the economic and social welfare of the community through the following:

**Institutional Capacity Building** - supporting institutions, policymakers, and decision-makers to improve the business environment and promote private sector development.

**Business Development Support** - through entrepreneurship promotion, start-up support, and improvement of SME competitiveness.

**Employment and Self-employment enhancement** - through employability support to job seekers and matchmaking services,

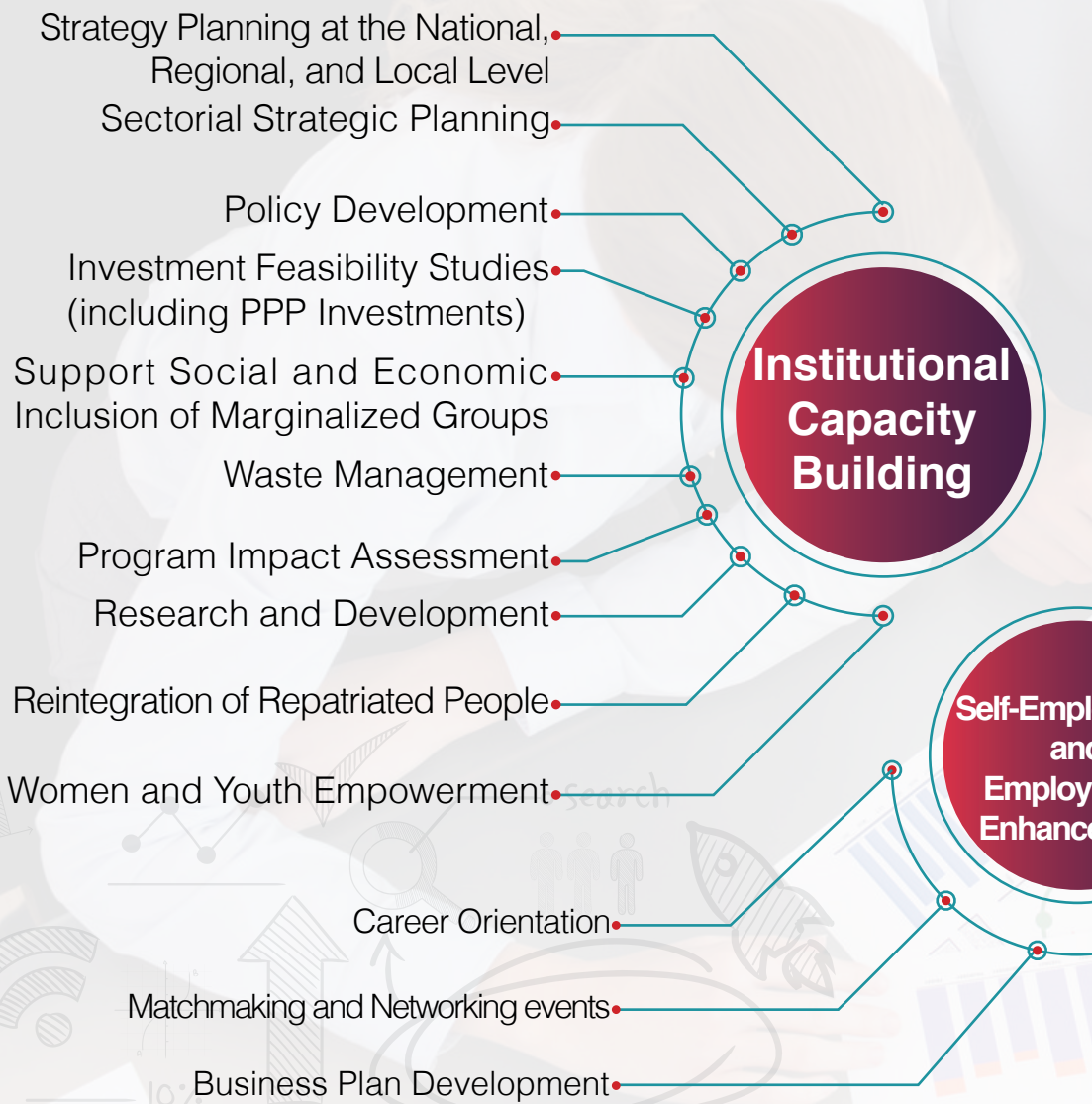


# WHAT WE DO

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We provide a wide range of services categorized in three pillars as following:

- **Institutional Capacity Building**
- **Business Development Consulting Services, and**
- **Self-Employment and Employment Enhancement**



A conceptual diagram for Business Development Consulting. A central dark red circle contains the text 'Business Development Consulting'. From this circle, a series of teal lines branch out to the right, connecting to a list of 15 services. Each service is preceded by a small red dot. The background features a faded image of a man in a white lab coat looking at a laptop, with various business-related icons like a lightbulb, a dollar sign, a magnifying glass, and a rocket ship scattered throughout.

## Business Development Consulting

- Strategic Development and Business Plan
- Business Expansion and Networking
- Research and Development

- Marketing and Sales
- Investment Planning
- Digital Transformation

- Financial Analysis and Projections
- Tax & Legal Services

- Supply Chain Management
- Headhunting Services
- Start-up Support

- Training and Workshops
- Mentoring & Coaching Entrepreneurs
- Access to Finance, Grants & Incentives

• Job Mediation

• Skills Development training/workshops

• Personal Development Plan

## ACHIEVEMENTS

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25,000+

Over 25,000 beneficiaries have benefited from different projects and measures in a form of: trainings, mentoring & coaching, grants, headhunting, etc.

82+

Over the years 82 projects were successfully implemented, whose impact on the social life of the community was significantly high.

14,000+

More than 14,000 beneficiaries have been employed, self-employed, or entered the market as startups.

75%

The average survival rate of our supported startups in the first five years of their operation in the market is 75%.

50,000+

Over 50,000 training days have been delivered to different groups of beneficiaries: jobseekers, women, young entrepreneurs, marginalized groups, returnees, people at risk of illegal emigration, startup businesses, existing businesses, capacity building to public institutions, etc.

300,000+

Over 300,000 consultancy hours have been delivered to different groups of beneficiaries: jobseekers, women, young entrepreneurs, marginalized groups, returnees, people at risk of illegal emigration, startup businesses, existing businesses, capacity building to public institutions, etc.

# OUR TEAM

The greatest and most valuable asset for us is our skilled people, which are bringing a fresh perspective and infectious energy to every client and partner relationship. Our emphasis on teamwork, trust, and tolerance for diverging opinions helps clients focus on their opportunities, build their capabilities and win the future.

D&D has a group of 40 qualified and experienced experts and a wide network of associates, in different fields of expertise, who are capable and committed to providing high-quality work to all clients and partners.

The most important thing that motivates our team is success, trust, and the satisfaction of our customers that is gained as a result of our service.





# OUR PARTNERS



# Contact Us

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